

**Business Development Manager (Sales) - Managed Print Services  
Territory Based (primarily London)**

easycopiers are an independent supplier of managed print and digital office technology alongside our sister telecoms company, InReach. We supply and support our clients with the UK's leading manufacturers Ricoh, Canon, Epson, Lexmark and Develop devices along with a wide variety of associated software.

This is an excellent opportunity for experienced B2B sales professionals, with a demonstrable track record of sales to operate out of our London office in Shoreditch. You will be allocated your own area to manage and develop our existing customer base and generating new business. All sales activities are supported by a dedicated Marketing function based out of our Head Office in Milton Keynes.

Successful applicants will be offered a generous commission structure along with a work experience related basic salary. The most successful candidates have OTEs exceeding £100k per annum once fully trained. Easycopiers provide travel costs into London, company mobile phone and laptop.

Experience in the printing and photocopying industry is preferred, but not essential to be considered for this role however general experience in a B2B sales environment is.

easycopiers are offering:

- Strong sales development
- 20 days holiday rising to 25
- Pension Scheme
- Sales incentives and excellent commission
- Company Car
- Company mobile and laptop
- Induction program

Almost every business needs what we provide, which enables us to work across all business sectors. This being the world of documents and digital transformation (AI) and cloud services, at easycopiers your career will constantly develop.

If you feel that this role is perfect for you please apply by providing a copy of your CV along with a covering letter explaining your expectations and why you believe you are the best person for this position.